



***Doing Business with
United States Transportation Command
(USTRANSCOM)***

March 22, 2011





Overview

- What is USTRANSCOM and What Do We Do?
- Contract Vehicles
- Forums for Communicating with Industry
- Finding Business Opportunities with USTRANSCOM

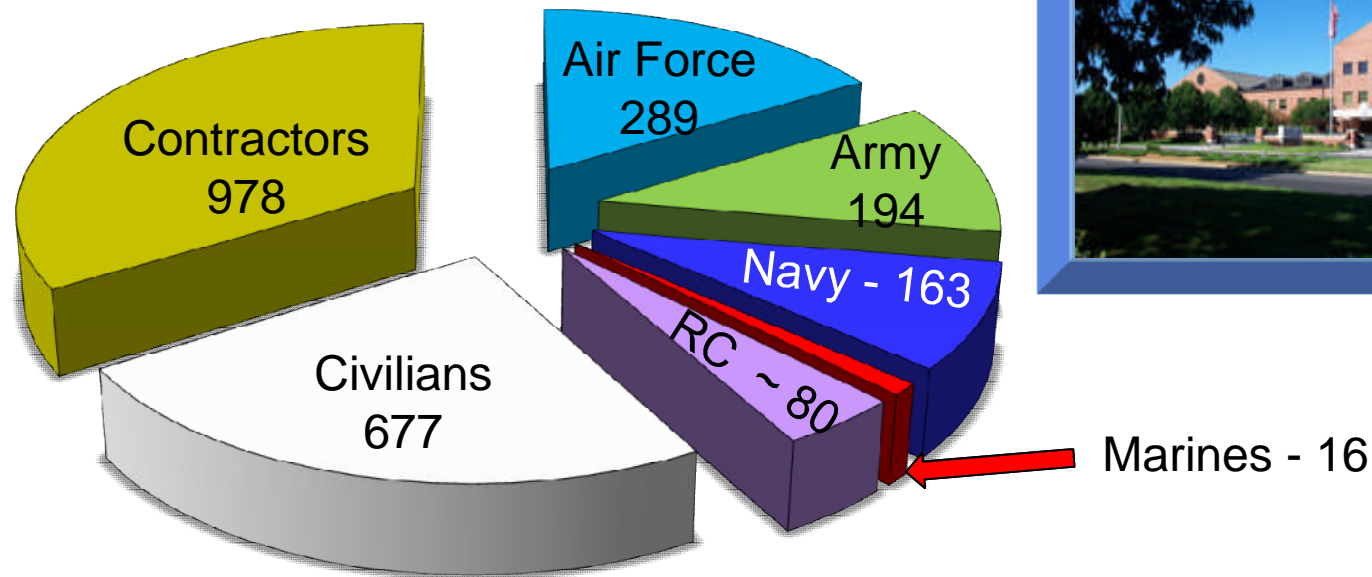
ACQUISITION: PROFICIENT, PROFESSIONAL, PROUD!





USTRANSCOM is Purple...

USTRANSCOM is a JOINT Command



Staff Total – 2,397 Military, Civilians & Contractors*

* FY 11 military and civilian authorizations

ACQUISITION: PROFICIENT, PROFESSIONAL, PROUD!



What is USTRANSCOM and What Do We Do?

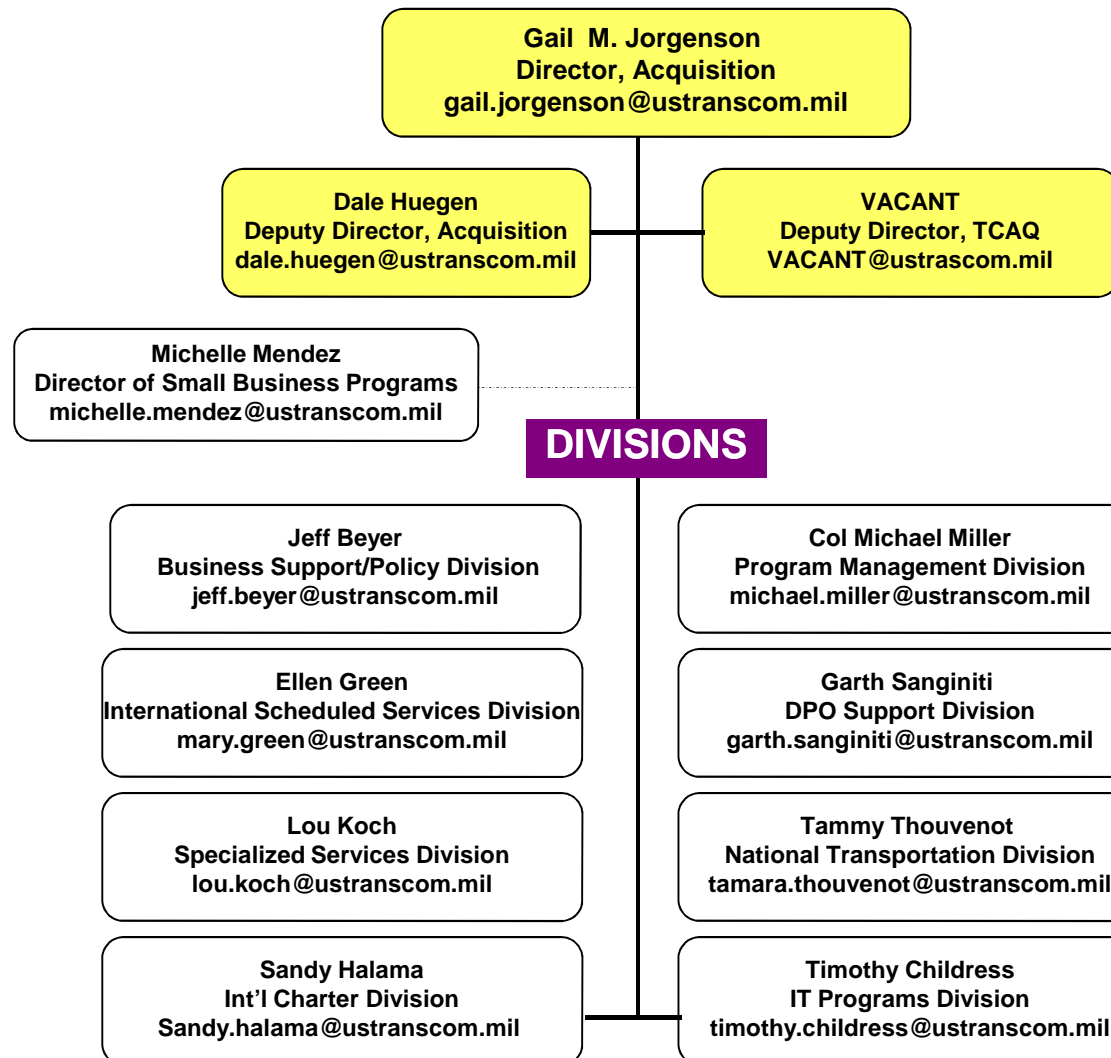
- “USTRANSCOM is responsible for creating and implementing world-class global deployment and distribution solutions in support of the President, Secretary of Defense, and Combatant Commander assigned missions.”
- TCAQ – Provides acquisition capability to include contracting and program management functions in support of transportation and distribution for the Department of Defense. Acts as business advisor to the commander.

ACQUISITION: PROFICIENT, PROFESSIONAL, PROUD!





Directorate of Acquisition



ACQUISITION: PROFICIENT, PROFESSIONAL, PROUD!





Contract Vehicles

- GSA Schedules
- Existing Indefinite Delivery/Indefinite Quantity (ID/IQ) contracts
- Open Market – Notice and Request for proposal/quote will be posted to Federal Business Opportunities
 - www.fedbizopps.gov
 - Search “HTC711”

ACQUISITION: PROFICIENT, PROFESSIONAL, PROUD!





Forums for Communicating with Industry

- Industry Outreach Forums
- Pre-solicitation and Pre-Proposal Conferences
- Requests for Information posted to the Federal Business Opportunities (FBO) website
 - Basis for market research efforts
 - No small business responses, no opportunities for SBSA
 - Very important to respond if interested

ACQUISITION: PROFICIENT, PROFESSIONAL, PROUD!





Finding Business Opportunities with USTRANSCOM

- Visit the USTRANSCOM Public Page
 - http://www.transcom.mil/doing_business.cfm
 - [Description and Procurement Forecast](#)
- Office of Small Business Programs
 - Michelle M. Mendez, Director
 - smallbusiness@ustranscom.mil
 - (618) 220-7095

ACQUISITION: PROFICIENT, PROFESSIONAL, PROUD!





Doing Business With Websites

- United States Transportation Command (USTRANSCOM)
 - http://www.transcom.mil/doing_business.cfm
- Army Military Surface & Deployment Command (SDDC)
 - <http://www.sddc.army.mil/public/Doing+Business+with+SDDC/>
- Air Mobility Command (AMC)
 - <http://www.amc.af.mil/library/businesscustomers.asp>
- Defense Information Technology Contracting Organization (DITCO)
 - <https://www.ditco.disa.mil/dcop/public/asp/dcop.asp>

ACQUISITION: PROFICIENT, PROFESSIONAL, PROUD!





Discussion/Questions

ACQUISITION: PROFICIENT, PROFESSIONAL, PROUD!



